







Karana Service Exchange Markets



Chicago Dallas Frankfurt Houston London Los Angeles Miami New York Phoenix Portland San Francisco Seattle



Additional Megaport Locations

Adelaide Canberra
Athens Cincinnati
Auckland Denver
Austin Düsseldorf
Berlin Hamburg
Hamilton
Bucharest Hong Kong

Kiev Las Vegas Luxembourg Melbourne Montreal Moscow

Kansas City

Munich St. Louis
Perth Sydney
Quebec City Toronto
Sacramento Vienna
San Antonio Wellington
Sofia
Stockholm



Frequently Asked Questions

Why is Service Exchange important to my business?

A recent survey from Rightscale indicates that 82% of Enterprises are adopting a multi-cloud strategy, citing security, managing multiple clouds, and lack of resources as the top 3 challenges in leveraging the cloud effectively. Service Exchange accelerates adoption of cloud architectures by simplifying private access to multiple clouds.

What value does Service Exchange provide?

Service Exchange future proofs your IT architecture with a secure, highperformance private interconnection service, enabling scalability and flexibility of public and multi-cloud deployments.

How are companies using Service Exchange today?

- Maintaining strict security and compliance policies for any application that requires dedicated and private network connectivity to the cloud.
- Addressing spikes in computing power by using Service Exchange to connect to clouds as needed.
- Instituting an effective back-up or disaster recovery strategy for customer data in a cloud-based storage environment.
- Simplifying provisioning and management of their multi-cloud connectivity requirements with laaS, PaaS and SaaS providers

Megaport

Megaport is a global leader and pioneer in elastic interconnection. Established in 2013 and founded by Bevan Slattery, Megaport built the world's first SDN-based neutral elastic fabric changing the way enterprises, networks, and services interconnect. The high demand for interconnects and the need to change the way bandwidth is acquired has pushed Megaport into new markets including the U.S., where Megaport has completed its core deployment, and Europe, where deployments are currently underway. To learn more about Megaport, please visit: www.megaport.com.

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How do I order Service Exchange?

- Order a port through your sales rep. You will have the option of ordering a second port for redundancy.
- Once Digital Realty provisions the port(s), you can order VXCs (Virtual Cross Connects) via Service Exchange on the MarketplacePORTAL to make connections to the cloud services you've established with a cloud provider.
- Manage your connections to optimize network capacity for your workloads by increasing or decreasing the bandwidth of VXCs.

Can I connect to other data centers using Service Exchange?

Participants on Service Exchange can establish connections to multiple data centers in the Digital Realty ecosystem and beyond through the Megaport fabric.

Where can I go to find more information?

Please visit our website to view the Service Exchange video and schedule a demo: http://www.digitalrealty.com/services/interconnection/serviceexchange/ To research available cloud providers, please visit the MarketplacePORTAL: http://www.marketplaceportal.com



DIGITAL REALTY

Digital Realty supports the data center, colocation and interconnection strategies of more than 2,300+ firms across its secure, network-rich portfolio of data centers located throughout North America, Europe, Asia and Australia. Digital Realty's clients include domestic and international companies of all sizes, ranging from financial services, cloud and information technology services, to manufacturing, energy, gaming, life sciences and consumer products.

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